

# BULLETIN

A Communication from  
the Life Insurance Division



**DATE:** February 15, 2018

**TO:** Life Insurance Producers, Office Administrators, and Technical Staff

**SUBJECT:** Changes to PL&AC's Insurance Product Portfolio in New York—Effective  
3/2/2018

Category	
<input type="checkbox"/>	Administration
<input type="checkbox"/>	Compliance
<input type="checkbox"/>	Marketing
<input checked="" type="checkbox"/>	Product
<input type="checkbox"/>	Risk Selection
<input type="checkbox"/>	Miscellaneous

## Changes to PL&AC's Life Insurance Product Portfolio in New York, Effective March 2, 2018

Consistent with our 2017 CSO product portfolio strategy, Pacific Life & Annuity Company (PL&AC) is announcing the following product changes, effective March 2, 2018.

### Products No Longer Available in New York, Effective March 2, 2018:

- **Flex Protector II NY**, Whole Life Insurance (#P08FP2-NY)
- **Pacific Indexed Accumulator III NY**, Indexed Universal Life Insurance (#P08PI3-NY)
- **Pacific Select Exec V NY**, Variable Universal Life (VUL) Insurance (#P08SE5-NY)
- **Versa-Flex PRO NY**, Universal Life Insurance (#P08VP1-NY)\*

*\*Versa-Flex Pro NY will continue to be available for Conversions and Add-Ons to Existing Multi-Life Cases, but will no longer be available for individual or multi-life new issues after March 2, 2018.*

### Products Remaining Available for New Sales in New York:

- **Pacific PRIME Term NY 10, 15, 20, and 30**, Term Life Insurance<sup>1</sup>

### Transition Guidelines

Date	Requirement
3/2/2018	<ul style="list-style-type: none"><li>• Last date that the above PL&amp;AC products may be illustrated. <i>All future illustrations after this date will need to be run by a PL&amp;AC Life Insurance Division Case Designer.</i></li></ul>
3/2/2018	<ul style="list-style-type: none"><li>• Last date to submit a formal application.</li></ul>
Application Requirements:	<p>Signed copies of:</p> <ul style="list-style-type: none"><li>• Application</li><li>• Replacement paperwork and any applicable supplemental applications</li><li>• Product illustration*</li></ul> <p>*For VUL only, the product illustration does not need to be signed.</p>

<sup>1</sup> Pacific Prime Term NY is term life insurance available in 10, 15, 20, and 30-year guaranteed level premium periods. Policy form #P12TRS NY for simplified underwriting and policy form #P12TRF NY for full underwriting. Form numbers will vary based on the age of the insured and the face amount chosen at time of application. Form numbers also correspond to the underwriting method associated with the application.

***Pacific Life & Annuity Company is a product provider. It is not a fiduciary and therefore does not give advice or make recommendations regarding insurance or investment products.***



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Pacific Life's individual life insurance products are marketed exclusively through independent third-party life insurance producers, which may include bank affiliated entities. Some selling entities may limit availability of some optional riders based on their client's age and other factors. Your broker-dealer or firm can help you determine which optional riders and investment options are available and appropriate for your clients.

Investment and Insurance Products: Not a Deposit	Not Insured by any Federal Government Agency	
Not FDIC Insured	No Bank Guarantee	May Lose Value

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